

Mark Johnson

Director & Solicitor

Managing Director and founder of The Projects Partnership, Mark holds a BA in Law from Brasenose College, Oxford and an LL.M in EU Law and Economics with distinction from the University of Amsterdam.

Mark has specialised in developing innovative and cutting-edge partnerships and contracts for the delivery of public services since 1993 across a wide variety of sectors including, education, health and social care, transport, support services and community regeneration. Until 2001 Mark was Head of Projects with a leading City law firm, before founding The Projects Partnership Limited as a new model law firm working closely with select clients on the development of successful public service partnerships and social enterprises.

A multi-disciplinary and commercially-minded problem solver, he seeks practical solutions to ensure our clients' success. He advises on all aspects of partnership projects, including corporate and contractual structures, funding and security documents, procurement and tendering issues, charity law, administrative law, regulatory and vires issues, employment and pensions aspects. He has advised public authorities, contractors and funders on numerous successful deals. He has helped to launch many new social enterprises, including community interest companies, Industrial and Provident mutual societies and 'bencoms', as well as charitable companies.

Mark is a member of the Charity Law Association, the Social Enterprise Coalition, Solicitors' European Group and an Associate Fellow of the Institute for Advanced Legal Studies. He regularly lectures on public service partnership topics at conferences. He has developed and delivered training initiatives and products for executives involved in projects.

He serves as a trustee of an educational charity in south London. He is the editor of our *Structures for Social Enterprise* handbook.



Admitted as a solicitor

1994

Qualifications

BA in Law from Brasenose College, Oxford

LL.M in EU Law and Economics with distinction from University of Amsterdam

10 years senior management experience

Accredited consultant to Futurebuilders fund

Completed Major Projects

The Orders of St John Care Trust, 30 year strategic partnership contract with Wiltshire County Council for the development of care services for the elderly

The Orders of St John Care Trust & Bedfordshire Pilgrims Housing Association on a new charitable JV to enter into £40m 35 year partnership contract for outsourcing & redevelopment of elderly persons care services in Gloucestershire

The Oxfordshire Care Partnership, £148m outsourcing & redevelopment of elderly persons homes/day care centres under 30 year contract with Oxfordshire County Council

Advised on the development of a mixed healthcare campus in Wiltshire bringing together primary care, residential and intermediate care beds and extra care housing units

Advised a PCT on the creation of a practice-based commissioning company and trading subsidiary

Advised on the creation of a new social enterprise delivering healthcare services for prisoners and offenders based on an IPS mutual model

Current Projects

Advising on the transfer of an NHS central training organisation to a new Community Interest Company format

Advising several PCTs on options for future development of 'Provider Arms'.

Advising on the outsourcing of LEA inspections service to a newly formed social enterprise

Advising on the transfer of a large metropolitan park to a newly formed charitable trust, involving transfer of staff, assets and on-going contracts.